

Estimate Analysis Detailed

Account **1001**
 Customer Name **ENTERPRISE PRINT MANAGEMENT SOLUTIONS**
 Key Contact **Craig Andersen**
 Phone Number **508-747-6000**
 Fax Number **508-747-4125**
 Job Description **Hockey Brochure**
8 pages 2 color

Date Printed **2/26/2008**
 Estimate Date **2/14/2008**
 Estimate Number **9507754**
 Sales Rep **123**
 Commission **0.00 %**
 Page Number **Page 1 of 1**

Component **Hockey Brochure**

Quantity **5,000**

Number of Parts	1	Final Size	8 1/2 X 11	Production Markup	30.00 %
Number of Sides	2	Untrimmed Size	17 X 22	Material Markup	30.00 %
Number of Inks	2 / 2	Press Sheet Size	17 1/2 X 23	Stock Markup	30.00 %
Number of Lots/Sigs	1	Parent Size	23 X 35	Discount	0.00 %
Pages Per Sig	8	Run Job	SHEETWISE		
Bleed	No				

<u>Description</u>	<u>Prod Qty</u>	<u>Mat Qty</u>	<u>Hours</u>	<u>Prod Cost</u>	<u>Mat Cost</u>	<u>OSCost</u>	<u>Total Price</u>
PROOFING (Min/unit)	2	0.00	0.40	\$26.00	\$0.00	\$0.00	\$33.80
METAL 25 X 38	1	1.00	0.25	\$0.00	\$0.00	\$0.00	\$0.00
60# Springhill Offset	0	2,500.00	0.00	\$0.00	\$625.00	\$0.00	\$812.50
Stock Unit Cost \$250.00 Per M		Stock Pounds 254					
MILLER 42" Makeready	1	0.00	0.50	\$45.00	\$0.00	\$0.00	\$58.50
2C MILLER 42"	10,000	0.00	5.43	\$489.13	\$0.00	\$0.00	\$635.87
Press Run Speed per Hour		1,840					
MILLER 42" Washup	3	0.00	1.50	\$135.00	\$0.00	\$0.00	\$155.25
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-PAGE FOLDER	5,000	0.00	1.17	\$52.50	\$0.00	\$0.00	\$68.25
SADDLE STITCH - ROSBECK 2 HD	5,000	0.00	8.58	\$214.58	\$0.00	\$0.00	\$278.96
Component Totals				\$962.21	\$625.00	\$0.00	\$2,043.13

Job Totals	\$962.21	\$625.00	\$0.00	\$2,043.13
Commission Amount				\$0.00
Profit Margin		22.31 %		\$455.91
Value Added		69.41 %		\$1,418.13
Tax Amount				\$117.48
Grand Total				\$2,160.61
Per M				\$432.12
Additional M's				\$357.81
Per Each				\$0.4321

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Component Hockey Brochure

Quantity **10,000**
 Number of Parts **1** Final Size **8 1/2 X 11** Production Markup **30.00 %**
 Number of Sides **2** Untrimmed Size **17 X 22** Material Markup **30.00 %**
 Number of Inks **2 / 2** Press Sheet Size **17 1/2 X 23** 1 Out Stock Markup **30.00 %**
 Number of Lots/Sigs **1** Parent Size **23 X 35** 2 Out Discount **0.00 %**
 Pages Per Sig **8** Run Job **SHEETWISE**
 Bleed **No**

Description	Prod Qty	Mat Qty	Hours	Prod Cost	Mat Cost	OSCost	Total Price
PROOFING (Min/unit)	2	0.00	0.40	\$26.00	\$0.00	\$0.00	\$33.80
METAL 25 X 38	1	1.00	0.25	\$0.00	\$0.00	\$0.00	\$0.00
60# Springhill Offset	0	5,000.00	0.00	\$0.00	\$906.25	\$0.00	\$1,178.13
Stock Unit Cost \$181.25 Per M	Stock Pounds	508					
MILLER 42" Makeready	1	0.00	0.50	\$45.00	\$0.00	\$0.00	\$58.50
2C MILLER 42"	20,000	0.00	10.87	\$978.26	\$0.00	\$0.00	\$1,271.74
Press Run Speed per Hour	1,840						
MILLER 42" Washup	3	0.00	1.50	\$135.00	\$0.00	\$0.00	\$155.25
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-PAGE FOLDER	10,000	0.00	2.17	\$97.50	\$0.00	\$0.00	\$126.75
SADDLE STITCH - ROSBECK 2 HD	10,000	0.00	16.92	\$422.92	\$0.00	\$0.00	\$549.79
Component Totals				\$1,704.68	\$906.25	\$0.00	\$3,373.96

Job Totals	\$1,704.68	\$906.25	\$0.00	\$3,373.96
Commission Amount				\$0.00
Profit Margin		22.62 %		\$763.03
Value Added		73.14 %		\$2,467.71
Tax Amount				\$194.00
Grand Total				\$3,567.96
Per M				\$356.80
Additional M's				\$311.99
Per Each				\$0.3568

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Component Hockey Brochure

Quantity **15,000**
 Number of Parts **1** Final Size **8 1/2 X 11** Production Markup **30.00 %**
 Number of Sides **2** Untrimmed Size **17 X 22** Material Markup **30.00 %**
 Number of Inks **2 / 2** Press Sheet Size **17 1/2 X 23** 1 Out Stock Markup **30.00 %**
 Number of Lots/Sigs **1** Parent Size **23 X 35** 2 Out Discount **0.00 %**
 Pages Per Sig **8** Run Job **SHEETWISE**
 Bleed **No**

Description	Prod Qty	Mat Qty	Hours	Prod Cost	Mat Cost	OSCost	Total Price
PROOFING (Min/unit)	2	0.00	0.40	\$26.00	\$0.00	\$0.00	\$33.80
METAL 25 X 38	1	1.00	0.25	\$0.00	\$0.00	\$0.00	\$0.00
60# Springhill Offset	0	7,500.00	0.00	\$0.00	\$1,359.38	\$0.00	\$1,767.19
Stock Unit Cost \$181.25 Per M	Stock Pounds	763					
MILLER 42" Makeready	1	0.00	0.50	\$45.00	\$0.00	\$0.00	\$58.50
2C MILLER 42"	30,000	0.00	16.30	\$1,467.39	\$0.00	\$0.00	\$1,907.61
Press Run Speed per Hour	1,840						
MILLER 42" Washup	3	0.00	1.50	\$135.00	\$0.00	\$0.00	\$155.25
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-PAGE FOLDER	15,000	0.00	3.17	\$142.50	\$0.00	\$0.00	\$185.25
SADDLE STITCH - ROSBECK 2 HD	15,000	0.00	25.25	\$631.25	\$0.00	\$0.00	\$820.63
Component Totals				\$2,447.14	\$1,359.38	\$0.00	\$4,928.22

Job Totals	\$2,447.14	\$1,359.38	\$0.00	\$4,928.22
Commission Amount				\$0.00
Profit Margin		22.76 %		\$1,121.70
Value Added		72.42 %		\$3,568.85
Tax Amount				\$283.37
Grand Total				\$5,211.59
Per M				\$347.44
Additional M's				\$311.61
Per Each				\$0.3474

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Component Hockey Brochure

Quantity **20,000**
 Number of Parts **1** Final Size **8 1/2 X 11** Production Markup **30.00 %**
 Number of Sides **2** Untrimmed Size **17 X 22** Material Markup **30.00 %**
 Number of Inks **2 / 2** Press Sheet Size **17 1/2 X 23** 1 Out Stock Markup **30.00 %**
 Number of Lots/Sigs **1** Parent Size **23 X 35** 2 Out Discount **0.00 %**
 Pages Per Sig **8** Run Job **SHEETWISE**
 Bleed **No**

Description	Prod Qty	Mat Qty	Hours	Prod Cost	Mat Cost	OSCost	Total Price
PROOFING (Min/unit)	2	0.00	0.40	\$26.00	\$0.00	\$0.00	\$33.80
METAL 25 X 38	1	1.00	0.25	\$0.00	\$0.00	\$0.00	\$0.00
60# Springhill Offset	0	10,000.00	0.00	\$0.00	\$1,625.00	\$0.00	\$2,112.50
Stock Unit Cost \$162.50 Per M	Stock Pounds	1,017					
MILLER 42" Makeready	1	0.00	0.50	\$45.00	\$0.00	\$0.00	\$58.50
2C MILLER 42"	40,000	0.00	21.74	\$1,956.52	\$0.00	\$0.00	\$2,543.48
Press Run Speed per Hour	1,840						
MILLER 42" Washup	3	0.00	1.50	\$135.00	\$0.00	\$0.00	\$155.25
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-PAGE FOLDER	20,000	0.00	4.17	\$187.50	\$0.00	\$0.00	\$243.75
SADDLE STITCH - ROSBECK 2 HD	20,000	0.00	33.58	\$839.58	\$0.00	\$0.00	\$1,091.46
Component Totals				\$3,189.61	\$1,625.00	\$0.00	\$6,238.74

Job Totals	\$3,189.61	\$1,625.00	\$0.00	\$6,238.74
Commission Amount				\$0.00
Profit Margin		22.83 %		\$1,424.13
Value Added		73.95 %		\$4,613.74
Tax Amount				\$358.73
Grand Total				\$6,597.46
Per M				\$329.87
Additional M's				\$299.23
Per Each				\$0.3299

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Component **Hockey Brochure**

Quantity **25,000**
 Number of Parts **1** Final Size **8 1/2 X 11** Production Markup **30.00 %**
 Number of Sides **2** Untrimmed Size **17 X 22** Material Markup **30.00 %**
 Number of Inks **2 / 2** Press Sheet Size **17 1/2 X 23** 1 Out Stock Markup **30.00 %**
 Number of Lots/Sigs **1** Parent Size **23 X 35** 2 Out Discount **0.00 %**
 Pages Per Sig **8** Run Job **SHEETWISE**
 Bleed **No**

Description	Prod Qty	Mat Qty	Hours	Prod Cost	Mat Cost	OSCost	Total Price
PROOFING (Min/unit)	2	0.00	0.40	\$26.00	\$0.00	\$0.00	\$33.80
METAL 25 X 38	1	1.00	0.25	\$0.00	\$0.00	\$0.00	\$0.00
60# Springhill Offset	0	12,500.00	0.00	\$0.00	\$2,031.25	\$0.00	\$2,640.63
Stock Unit Cost \$162.50 Per M		Stock Pounds 1,271					
MILLER 42" Makeready	1	0.00	0.50	\$45.00	\$0.00	\$0.00	\$58.50
2C MILLER 42"	50,000	0.00	27.17	\$2,445.65	\$0.00	\$0.00	\$3,179.35
Press Run Speed per Hour		1,840					
MILLER 42" Washup	3	0.00	1.50	\$135.00	\$0.00	\$0.00	\$155.25
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-PAGE FOLDER	25,000	0.00	5.17	\$232.50	\$0.00	\$0.00	\$302.25
SADDLE STITCH - ROSBECK 2 HD	25,000	0.00	41.92	\$1,047.92	\$0.00	\$0.00	\$1,362.29
Component Totals				\$3,932.07	\$2,031.25	\$0.00	\$7,732.06

Job Totals	\$3,932.07	\$2,031.25	\$0.00	\$7,732.06
Commission Amount				\$0.00
Profit Margin		22.88 %		\$1,768.75
Value Added		73.73 %		\$5,700.81
Tax Amount				\$444.59
Grand Total				\$8,176.66
Per M				\$327.07
Additional M's				\$299.12
Per Each				\$0.3271

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Component **Hockey Brochure**

Quantity **30,000**
 Number of Parts **1** Final Size **8 1/2 X 11** Production Markup **30.00 %**
 Number of Sides **2** Untrimmed Size **17 X 22** Material Markup **30.00 %**
 Number of Inks **2 / 2** Press Sheet Size **17 1/2 X 23** 1 Out Stock Markup **30.00 %**
 Number of Lots/Sigs **1** Parent Size **23 X 35** 2 Out Discount **0.00 %**
 Pages Per Sig **8** Run Job **SHEETWISE**
 Bleed **No**

Description	Prod Qty	Mat Qty	Hours	Prod Cost	Mat Cost	OSCost	Total Price
PROOFING (Min/unit)	2	0.00	0.40	\$26.00	\$0.00	\$0.00	\$33.80
METAL 25 X 38	1	1.00	0.25	\$0.00	\$0.00	\$0.00	\$0.00
60# Springhill Offset	0	15,000.00	0.00	\$0.00	\$2,437.50	\$0.00	\$3,168.75
Stock Unit Cost \$162.50 Per M	Stock Pounds	1,525					
MILLER 42" Makeready	1	0.00	0.50	\$45.00	\$0.00	\$0.00	\$58.50
2C MILLER 42"	60,000	0.00	32.61	\$2,934.78	\$0.00	\$0.00	\$3,815.22
Press Run Speed per Hour	1,840						
MILLER 42" Washup	3	0.00	1.50	\$135.00	\$0.00	\$0.00	\$155.25
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS DARK	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
PMS LIGHT	0	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00
8-PAGE FOLDER	30,000	0.00	6.17	\$277.50	\$0.00	\$0.00	\$360.75
SADDLE STITCH - ROSBECK 2 HD	30,000	0.00	50.25	\$1,256.25	\$0.00	\$0.00	\$1,633.13
Component Totals				\$4,674.53	\$2,437.50	\$0.00	\$9,225.39

Job Totals	\$4,674.53	\$2,437.50	\$0.00	\$9,225.39
Commission Amount				\$0.00
Profit Margin		22.91 %		\$2,113.36
Value Added		73.58 %		\$6,787.89
Tax Amount				\$530.46
Grand Total				\$9,755.85
Per M				\$325.20
Additional M's				\$299.04
Per Each				\$0.3252